

General Motors Ventures and ExxonMobil lead \$13.7 Million Series A investment in Startup Yoshi

Subscription service provides commuters with convenient on-site maintenance and gas.

SAN FRANCISCO, Calif. – February 7, 2018 – Yoshi, which provides the first subscription service for on-site car maintenance and gas delivery, announced today that it has closed \$13.7 million in Series A funding to further accelerate its rapid growth. General Motors Ventures and ExxonMobil have led Yoshi's Series A round of funding, with Y Combinator, Kevin Durant & Rich Kleiman (The Durant Company), Arab Angel and others also participating. Yoshi will use the funds to accelerate its geographic expansion: the company currently serves five metro areas, with plans to expand to an additional 25 in the coming year.

Yoshi delivers gas, oil changes, car washes, and numerous other car maintenance services directly to customers' cars while they are parked, eliminating the need to stop for gas as well as track and schedule routine maintenance needs. Yoshi's service is a favorite of many daily commuters across the country, and is currently operating in the San Francisco Bay Area, Los Angeles, Austin, Nashville and Atlanta. Yoshi has partnered with many employers to bring Yoshi's service to employees while their car is parked at work, and is rated the #1 office perk at the majority of offices where it is offered.

Additionally, Yoshi services many fleets, including rental cars, delivery service vehicles, highway patrol cars, and even school buses.

"We believe Yoshi has a big opportunity to be part of the transformation underway in the automotive industry relating to how vehicles get fueled and serviced, which can more than double a vehicle's cost over its lifetime" said Yoshi CEO Nick Alexander. "We could not have a better syndicate of investors supporting us, including the leading U.S. automaker and oil and gas company."

"The on-demand economy is changing nearly every aspect of our everyday lives, including consumer expectations about the way fuels and lubricants are purchased, delivered, and used," said Adam Wariner, Fuels and Lubricants Innovation Manager. "We believe the simplicity and convenience of this direct-to-vehicle care service will attract new customers to Exxon and Mobil branded products."

"We're constantly evaluating solutions to provide our customers with services that simplify their lives," said Jon Lauckner, General Motors chief technology officer, vice president of R&D and president of GM Ventures. "Investing in Yoshi's fuel delivery service allows us to pilot an innovative, premium experience for our customers, while integrating with the latest connected vehicle technology already onboard Chevrolet, Buick, GMC and Cadillac vehicles."

While customers currently sign up for and access the Yoshi service through their smartphone, Yoshi has been working with multiple partners to seamlessly integrate the service into newer, connected vehicles. "In the future," says Yoshi's Alexander, "when you buy a new car, you'll be buying a self-fueling, self-servicing car. Yoshi's service will come built right in."

About Yoshi

Yoshi delivers gas, oil changes, car washes, and anything else your car needs, while it's parked so you can keep moving. Yoshi's mission is to keep vehicles moving in the safest, most efficient, and planet-friendly way possible, while delivering unparalleled customer service. Yoshi is based in San Francisco, CA. Learn more at www.startyoshi.com.

About ExxonMobil

ExxonMobil, the largest publicly traded international oil and gas company, uses technology and innovation to help meet the world's growing energy needs. ExxonMobil holds an industry-leading inventory of resources, and is one of the world's largest integrated refiners, marketers of petroleum products and chemical manufacturers. Follow ExxonMobil on Twitter: www.twitter.com/exxonmobil.

About General Motors Co.

General Motors Co. (NYSE: GM, TSX: GMM), its subsidiaries and joint venture entities produce and sell vehicles under the Chevrolet, Cadillac, Baojun, Buick, GMC, Holden, Jiefang and Wuling brands. GM has leadership positions in several of the world's most significant automotive markets and is committed to lead the future of personal mobility. More information on the company and its subsidiaries, including OnStar, a global leader in vehicle safety, security and information services, can be found at <http://www.gm.com>.